

# Distributor Team Performance Bonus

A simple and highly effective method of building a Young Living business

The Distributor Team Performance Bonus focuses on building teams of six personally sponsored, first-level distributors with qualifying monthly autoship orders. This program supports proper building behavior and serves as a road map to success for those who are serious about generating a substantial long-term income.

## \$100 Bonus

- + Be a qualified distributor with an autoship order (100 PV).
- + Build a team of six qualified first-level distributors.

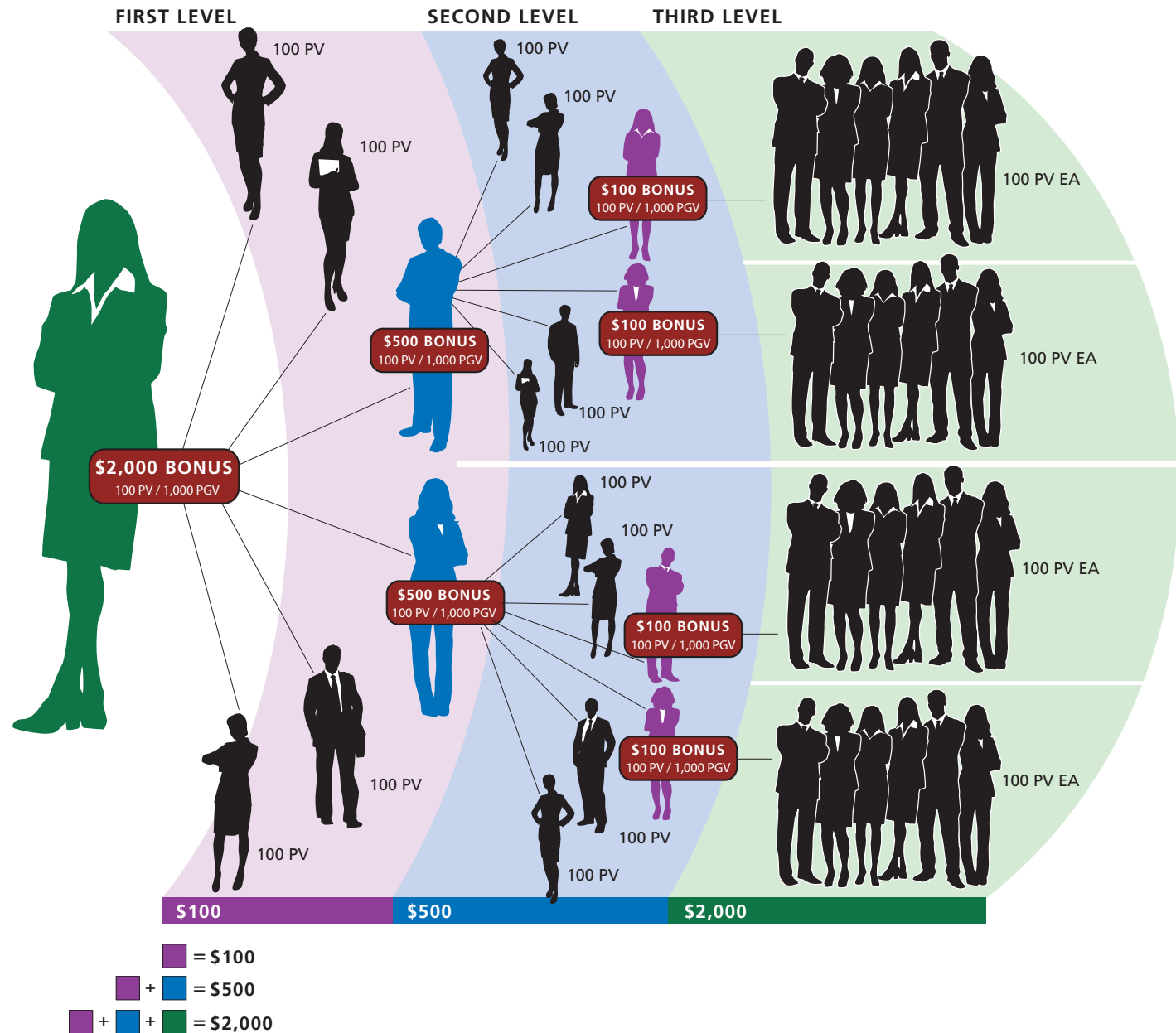
## \$500 Bonus

- + Be qualified for the \$100 Bonus.
- + Help two members of your first-level team become qualified for the \$100 Bonus by creating their own teams of six qualified distributors.

## \$2,000 Bonus

- + Be qualified for the \$500 Bonus.
- + Help two members of your first-level team become qualified for the \$500 Bonus.

Build multiple teams + earn multiple bonuses!



= \$100  
 +  = \$500  
 +  +  = \$2,000

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## Bonus Highlights

- + Attainable, substantial earnings
- + Maximizes efforts and rewards
- + Over and above regular compensation
- + Maintain structure and earn bonuses every month

## Bonus Rules

- + Any distributor participating in the autoship program with a minimum 100 PV autoship order may participate in this bonus.
- + Only autoship orders of 100 PV or more, processed in the qualifying month, are counted toward the bonus requirements.
- + Distributors contributing toward your bonus structure must have joined Young Living on or after March 1, 2005.
- + Each qualifying autoship order must be paid for by the distributor and shipped to the distributor's primary shipping address. Customer and preferred customer autoship orders do not count toward this bonus.
- + Any autoship order that is returned to Young Living that previously qualified you for this bonus will result in a retraction of the bonus earned.
- + \$100 Bonus earners must have six qualified distributors, a PGV of 1,000, and a 100 PV autoship order.
- + In order to qualify for the \$500 Bonus, you must first be qualified for the \$100 Bonus. In order to qualify for the \$2,000 Bonus, you must first be qualified for the \$500 Bonus.
- + This bonus is not cumulative; one may earn either the \$100, \$500, or \$2,000 bonus, but not all three at one time.
- + After completing the entire Distributor Team Performance Bonus (\$100, \$500, and \$2,000 levels), the distributor may begin working on a second Distributor Team Performance Bonus structure. Downline distributors who were counted in the first bonus structure do not count toward any additional bonus structures.
- + Those building additional bonus structures may take advantage of a reduction in personally sponsored, qualified distributors for the \$100 Bonus. Six distributors are required for the first \$100 Bonus; four more (ten total) for the second; and two more personally sponsored, qualified distributors for each additional bonus structure beyond the first two.
- + This bonus is paid monthly and will be added to your regular commission check.
- + **As long as all qualifications are met, this bonus may be earned each month.**